



Eagle Vision Systems Product Manager.

Recruiting for a key member of our product team to take ownership of the vision inspection systems that Eagle Vision manufactures and drive the growth of the product range and the brand in the food and beverage packaging and manufacturing sector.

Personal Profile.

The Candidate:

The role will suit a commercially astute, ambitious individual with high levels of self-motivation, who is able to handle frequently varying tasks and work independently and as part of a team. A passion for improving processes through metrology is an advantage.

Required:

BEng/BSc or higher in Engineering, Physics, Optics, or similar qualification/equivalent practical experience.

Minimum 10 years' experience in either Metal Packaging, pharma, or the Automotive market,

10 years plus Industry expertise in vision systems, image capture/image analysis

Excellent oral communication, technical writing, and presentation skills

Demonstrated ability to multi-task and superb time-management skills

Demonstrated experience in project management

Customer orientated with a professional attitude in all environments

Ability to travel

Work Remotely (50/50%) due to Covid-19 with ability to commute to the Netherlands.

Proven track record of success in providing applications in manufacturing industry.

Roles and Responsibilities

Product Portfolio management

Reporting to the Product Line director.

Ensure the feature set matches the market need and the company's margin and existing annual profit contribution targets.

Identify, develop, define, and bring to the market new products to grow the annual turnover, and gross margin contribution in line with the growth targets of the company.

Working with the Marketing team.

Manage all literature access, work with the marketing team to ensure the sales documentation is updated or produced.

Ensure it is accurate and effective

Assist in the targeting of marketing activities.

Assist marketing in its activities relating to the product e.g., providing content.

Working with the commercial department

Train the sales channels, EMEA, Americas and APAC.

Training should be in support of current and planned new products

Motivate the sales channels to major on the division's products.

Assist the sales channels as needed with product sales or application knowledge.

Liaise and agree with the division, the R&D department, and the Commercial team the AOP targets,

Working with the R&D Department

Target resource to ensure the efficient use of resources regarding the maintenance of existing products, development of new products.

Plan and expedite product updates.

Plan and expedite new product developments.

Remuneration.

A competitive package is available for the right candidate.

Base Salary Circa 75K Euros.

Bonus. Up to 15% of salary.

Company car

Contributory pension scheme. Etc.

Please forward applications to.

SDavis@industrialphysics.com